

International PackTech India 2010 – FEEDBACK

Richard Clemens,
Managing Director, Food Processing and Packaging Machinery Association of
VDMA (German Engineering Federation)

“We find this an excellent concept as we have now one major and unique show in India that caters to the entire value chain of food processing, beverage and packaging technology. It is important for companies involved in this sector to make their presence felt as India is an important market and is developing very dynamically.”

Gianmario Ronchi,
Owner, Ronchi Mario S.p.A

“We see a tremendous potential in India given its growing middle-class population and it is important for us to be where the market is. Our primary objective in exhibiting at International PackTech India is to create an awareness and corporate presence in this market. We will be opening an office in India in 2011 to be closer to and be of service to our customers and to provide them with our latest technical know-how on our state-of-the-art machinery. We consider International PackTech India as the most important packaging platform for India as it is organized by one of the world’s most respected exhibition organizers who have been proficient in organizing world-class exhibitions.”

Stefan Kuenzle,
Sales Director, Tipper Tie Technopack GMBH

“Tipper Tie sees strong potentials in India as this market is fast growing and important for our business and hence a permanent presence in this market is essential. Our participation at International PackTech India is a good entry point for us into India. We want to tell our customers of our commitment to the Indian market. Not only in food packaging and processing, also in other fields like confectionary, processed cheese, explosives, silicone, pharmaceutical and so on. We are the flexible partner for different and also difficult processing and packaging solutions. During the exhibition, we have received several good enquiries on our products and also met with potential distributors for the different sectors. We will definitely be back again in 2012 to broaden our presence in this market extensively.”

Stefan Kischel,
Sales, HWG Horst Weidner GmbH

“Being a first time exhibitor, we are extremely happy with our participation at International PackTech India. The exhibition was very well organized and we are appreciative of the support the organizers have given to us. The packaging sector in India definitely has the potential to develop further. We met with promising quality contacts and potential distributors for our products. We are optimistic of the business prospects which we have gathered at the exhibition.”

Ram Mohan Reddy,
Product Manager – Packaging, ACG Pam Pharma Technologies Pvt Ltd
(Representing Theegarthen)

“We met several new contacts who showed strong interest in our products. The exhibition has grown in size and stature in comparison to 2008.”

Gautam Prabhu,
Business Head – Converting, Reifenhaeuser (India) Marketing Limited

“The exhibition has grown bigger and we see more exhibitors at this show than in 2008. We have received excellent co-operation from the show organizers and found the exhibition to be well laid out.”

Sachin Patil,
Sales Manager, Volpak Packaging Technology Pvt Ltd

“We consider International PackTech India as the right platform to launch the India operations. The exhibition has met our expectations. We were able to meet with key-decision makers from important companies who visited us at our stand.”

Anthony D’Souza,
Vice President, Clearpack India Pvt Ltd

“We are present at International PackTech India 2010 to strengthen our business prospects and to share with our customers on our developments for the packaging industry. Overall, we are pleased with our participation and have found the quality of visitors to be good. We are also happy with the co-location of the drintec technology india with International PackTech India as the beverage industry is a growing market. We find this a good synergy.”

Samir V Limaye,
Vice President, Engineering, Wimco Limited

“India is the right place for doing business and where packaging is concerned, the industry is flourishing and hence this is the right time and right place to make our presence felt and make our brand and product more visible and to launch new products. We note the increase in the number of international exhibitors at this year’s exhibition and we find the exhibition substantially better than in 2008. We were able to network with new, potential and existing customers.”